

# **Quarterly Report**For the Period Ended

For the Period Ended September 30, 2019



# **Company Information**

# **Board of Directors**

Ch. Mazhar Zahoor

Mrs. Nasira Raees

Mr. Muhammad Haroon

Mr. Sajjd Rabbani

Ch. Habibiullah

Mr. Malik Ejaz Nazir

Mr. Shehroz Qammar

# **Chief Executive Officer**

Ch. Mazhar Zahoor

# **Company Secretary**

Ch. Mohsin Ali

# **Audit Committee**

Malik Ejaz Nazir Muhammad Haroon

Ch. Habibullah

# **Investment committee**

Muhammad Haroon

Malik Ejaz Nazir

Ch. Habibullah

Ch. Mazhar Zahoor

Javed Iqbal Khan

# **Human Resource Committee**

Nasira Raees

Malik Ejaz Nazir

Ch. Habibullah

# **Underwriting Committee**

Ch. Mazhar Zahoor

Zahid Iqbal Zia Tariq Qureshi

# **Claims Committee**

Nasira Raess

Siddiq Sabir

Zaheer Ahmed

## **Reinsurance and Coinsurance Committee**

Ch. Habibullah

Muhammad Maqsood Peracha

Khawar Munir

# **Legal Advisors**

Mr. Ahmad Ali Ranjah (Advocate High Court)

# **Auditors**

Muniff Ziauddin & Co.

**Chartered Accountants** 

## **Tax Consultants**

Kamran & Co.

**Chartered Accountants** 

# **Share Registrar**

Corplink (Private) Limited

# **Registered and Head Office**

PGI House, 5-A Bank Square The Mall Lahore

# **Contacts**

Tel.: +92(42)3732-4404 +92(42)3722-3244 Fax.: +92(42)3723-0895 +92(42)3723-0634

Email: info@pgi.com.pk Web: www.pgi.com.pk

# **Directors' Review Report to the Shareholders**

The Board of Directors of "The Pakistan General Insurance Company Limited" ('the Company') is pleased to present the unaudited condensed interim financial statements for the nine months period ended September 30, 2019.

The comparative analysis of the nine months results at a glance is as under -

	Sep 30 / 2019	Sep 30 / 2018	Increase / (Decre	ase)
	Rupees	Rupees	Rupees	% age
Underwriting				
Net premiums revenue	(13,581,432)	1,109,263	(14,690,695)	-1324%
Underwriting results	(55,794,919)	(69,536,192)	13,741,273	-19.76%
Investments				
In short-term bank placements		118,000,000	(118,000,000)	-100.00%
•	- 287,494,960	286,048,477	1,446,483	0.51%
In properties		· ·	, ,	
Investment income	2,842,875	6,437,292	(3,594,417)	-55.84%
Profitability / Equity				
Share capital	464,014,500	464,,014,500	-	0.00%
Underwriting profits	(55,794,919)	(69,536,192)	13,741,273	-19.76%
(Loss) before tax	(59,086,342)	(89,050,670)	29,964,328	-33.65%

Securities and Exchange Commission of Pakistan (SECP) has passed an order dated June 07, 2017 under section 11(1) (f) and section 12(1) and (4) read with section 63 (1) and section 156 of the Insurance Ordinance, 2000. The Company had filled a writ petition with the Honorable Lahore High Court which is pending adjudication. The legal counsel the Company is of the view that there is every likelihood that the case will be settled in favour of the Company.

The Company is conscious of the challenges which are being faced by the economy due to spiraling inflation and rising energy crises have crippled the already affected economy of the country. We are striving hard to sustain our performance under these circumstances. We also hope that the macro economic challenges will be addressed soon to enable conducive environment for the growth of industry.

# For and on behalf of the Board

-sd-Chairman

Lahore.

November 14, 2019

# The Pakistan General Insurance Company Limited Condensed Interim Statement of Financial Position [Un-Audited] As at September 30, 2019

		Sep 30, 2019 Un - audited	Dec. 31, 2018 Audited (Restated)
ASSETS	Note	Rupees	Rupees
Property and equipment	6	104,275,048	103,475,280
Investment property	7	287,494,960	298,696,062
Investments	•	4 004 440	4 000 000
- Equity securities	8	1,694,449	1,988,203
- Debt securities - Term deposits	9 10	22,007,835	29,017,960 5,000,000
Loans and other receivables	11	- 24,192,305	24,520,800
Insurance / reinsurance receivables	12	127,613,418	151,875,981
Cash and bank balances	13	25,799,263	22,564,480
			, ,
TOTAL ASSETS		593,077,278	637,138,766
EQUITY AND LIABILITIES			
Share capital and reserves			
Authorized share capital	10/ aaah	500 000 000	E00 000 000
50,000,000 (Dec. 31, 2018: 50,000,000) ordinary shares of Rs	. 10/- eacn	500,000,000	500,000,000
Issued, subscribed and paid-up share capital	14	464,014,500	464,014,500
General reserves		50,985,500	50,985,500
Un-appropriated loss		(84,825,032)	(25,824,542)
Un-realized gains / (losses) on revaluation of investments		904,589	1,198,343
Total equity		431,079,557	490,373,801
Cumber on reveluetion of fixed coasts	15	6 262 200	6 240 454
Surplus on revaluation of fixed assets	19	6,262,299	6,348,151
Liabilities			
Underwriting provisions			
- Provision for outstanding claims (including IBNR)		41,200,000	41,200,000
Deferred taxation			-
Short term borrowings	16	20,000,000	-
Insurers / reinsurers payables		38,318,755	41,482,438
Other creditors and accurals	17	29,102,352	30,274,029
Taxation - provision less payments	18	27,114,315	27,460,347
Total liabilities		155,735,422	140,416,814
TOTAL EQUITY AND LIABILITIES		593,077,278	637,138,766
Contingencies and commitments	19		

The annexed notes from 1 to 31 form an integral part of these condensed interim financial statements.

-sd-	-sd-	-sd-	-sd-	-sd-
Chairman	Director	Director	Chief Executive	<b>Chief Financial Officer</b>

		Quarter	Ended	Nine Months	Period Ended
		Aggregate	Aggregate	Aggregate	Aggregate
	Note	Sep 30, 2019	Sep 30, 2018	Sep 30, 2019	Sep 30, 2018
			Rι	ipees	
		(1,000,010)	(5.075.705)	//2 =2/ /22	4 400 000
Net insurance premium  Net insurance claims	20 21	(4,393,944)	(5,975,785)	(13,581,432)	1,109,263
Net commission and other acquisition cost	22	- (1,671,112)	(7,452,906)	- (8,466,793)	6,757,016 (40,713,918)
Management expenses	ZZ	(11,010,818)	(13,178,821)	(33,746,694)	(36,688,553)
Underwriting results		(17,075,874)	(26,607,512)	(55,794,919)	(69,536,192)
3					
Investment income	23	1,282,438	2,297,685	2,842,875	6,437,292
Rental income		332,280	444,228	996,840	1,332,684
Other income	24	12,929,319	- (0.054.000)	13,525,036	(00.070.074)
Other expenses		(6,807,954) 7,736,083	(8,851,282) (6,109,369)	(20,557,756)	(23,073,071) (15,303,095)
		1,130,003	(0,109,309)	(3,193,003)	(15,505,095)
Results of operating activities		(9,339,791)	(32,716,881)	(58,987,924)	(84,839,287)
Finance cost	25	(20,703)	(858,342)	(98,418)	(4,211,383)
Profit before tax		(9,360,494)	(33,575,223)	(59,086,342)	(89,050,670)
Provision for taxation					
- current	18		(20,505)	•	(61 514)
- deferred			(20,505)		(61,514) (61,514)
			(20,000)		(01,014)
Profit after tax		(9,360,494)	(33,595,728)	(59,086,342)	(89,112,184)
Other comprehensive income for the period Incremental depreciation on revalued assets		64,389	47,844	85,852	143,532
Total other comprehensive income for the per	iod	64,389	47,844	85,852	143,532
Total other comprehensive income for the per	iou		<u> </u>		140,002
Total comprehensive income for the period		(9,296,105)	(33,547,884)	(59,000,490)	(88,968,652)
Earnings per share - basic and dilutive	26	(0.20)	(0.72)	(1.27)	(1.92)
					<u> </u>

The annexed notes from 1 to 31 form an integral part of these condensed interim financial statements.

-sd- -sd- -sd- -sd- -sd- Chief Executive Chief Financial Officer

	Revenue reserves				
	Share Capital	General reserves	Unrealized gains / (losses) on revaluation of available for sale investments - net	Un- appropriated profit	Total Equity
	-		Rupees		
Balance as at December 31, 2017	464,014,500	50,985,500	956,909	93,959,995	609,916,904
Loss for period Other comprehensive income for the period	-	-	-	(88,968,652)	(88,968,652)
Balance as at September 30, 2018	464,014,500	50,985,500	956,909	4,991,343	520,948,252
Losst for period Other comprehensive income for the period	-	-	- 241,434	(32,408,703)	(32,408,703) 241,434
Transfer from surplus on revaluation of assets - on account of disposal of fixed assets - on incremental depreciation of assets (net)	-	- -		1,472,325 120,493	1,472,325 120,493
Balance as at December 31, 2018	464,014,500	50,985,500	1,198,343	(25,824,542)	490,373,801
Total comprehensive income for the period	-	-	(293,754)	(59,000,490)	(59,294,244)
Balance as at September 30, 2019	464,014,500	50,985,500	904,589	(84,825,032)	431,079,557

The annexed notes from 1 to 31 form an integral part of these condensed interim financial statements.

-sd-**Chairman**  -sd-**Director**  -sd-**Director**  -sd-Chief Executive -sd-Chief Financial Officer

# The Pakistan General Insurance Company Limited Condensed Interim Statement of Cash Flows [Un-Audited] For the Nine Months Period Ended September 30, 2019

For the Nine Months Period Ended September 30, 2019			
		Sep 30, 2019	Sep 30, 2018
	Note	Rup	ees
Operating cash flows			
a) Underwriting activities	27	(949,345)	33,695,612
b) Other operating activities			
Income taxes paid		(346,032)	(992,333)
General and management expenses paid		(37,418,894)	(42,179,343)
Other operating (payments) / receipts		(1,130,523)	(1,515,670)
Net cash generated (used in) other operating activities		(38,895,449)	(44,687,346)
Total cash flow from all operating activities (a+b)		(39,844,794)	(10,991,734)
Total oddinion nom an operating addition (a b)		(50,511,101)	(10,001,101)
Investing activities			
Profit / return received		2,842,875	6,437,292
Rentals received		996,840	1,332,684
Other income received		11,951,570	1,002,004
		7,000,000	_
Proposed of from disposed of investments. Term Deposits		5,000,000 5,000,000	-
Proceedst from disposal of investments - Term Deposits		5,000,000	-
Proceeds from disposal of investments			450
Advance for purchase of building		-	4 000 000
Proceeds from disposal of assets and investment properties		6,656,000	1,800,000
Fixed capital expenditure		(11,607,910)	(1,247,125)
Total cash (out) flow from investing activities		22,839,375	8,323,301
Phonodox of the			
Financing activities		202.425	070 007
Loan repayments received - net		328,495	373,887
Financial charges paid		(88,293)	(4,211,383)
Proceeds from short-term borrowings		20,000,000	(4,668)
Total cash in / (out) flow from financing activities		20,240,202	(3,842,164)
Net cash inflow from all activities		3,234,783	(6,510,597)
Cash and cash equivalents at the beginning of the period	13	22,564,480	28,750,680
Cash and cash equivalents at the end of the period	13	25,799,263	22,240,083
Reconciliation to profit and loss account			
Operating cash flows		(39,844,794)	(10,991,734)
Depreciation expense		(16,926,710)	(17,810,585)
Finance cost		(98,418)	(4,211,383)
Investment income		2,842,875	6,437,292
Rental income		996,840	1,332,684
Other income		13,525,036	-
Gain on disposal of assets and investment properties			(289,696)
Decrease / (Increase) in assets other than cash		(24,262,563)	(103,161,979)
(Decrease) / Increase in liabilities other than running finance		4,681,392	39,583,217
Profit after taxation		(59,086,342)	(89,112,184)

The annexed notes from 1 to 31 form an integral part of these condensed interim financial statements.

-sd-	-sd-	-sd-	-sd-	-sd-
Chairman	Director	Director	<b>Chief Executive</b>	Chief Financial Of

#### 1 Status and nature of operations

The Pakistan General Insurance Company Limited "the Company" was incorporated as a public limited company on July 26, 1947 under the Companies Act, 1913 (now Companies Act, 2017) and was listed on Pakistan Stock Exchange (formerly Karachi, Lahore and Islamabad Stock Exchanges) on July 25, 1995. The Company is engaged in providing General Insurance Services in spheres of Fire and property damage, Marine, aviation and transport, Motor act and Miscellaneous in Pakistan. The registered office of the Company is situated at PGI House, 5-A Bank Square, Lahore, Pakistan.

#### 2 Basis of preparation and statement of compliance

These condensed interim financial statements have been prepared in accordance with the accounting and reporting standards as applicable in Pakistan for interim financial reporting. The accounting and reporting standards as applicable in Pakistan for interim financial reporting comprise of International Accounting Standard (IAS) 34, Interim Financial Reporting, issued by the International Accounting Standards Board (IASB) as notified under the Companies Act, 2017 and provisions of and directives issued under the Companies Act, 2017, the Insurance Ordinance, 2000, Insurance Rules, 2017 and Insurance Accounting Regulations, 2017. In case requirements differ, the provisions or directives of the Companies Act, 2017, Insurance Ordinance, 2000, Insurance Rules, 2017, and Insurance Accounting Regulations, 2017 shall prevail.

The disclosures made in these condensed interim financial statements have been limited based on the format prescribed by the Securities and Exchange Commission of Pakistan vide SRO 89(I)/2017 and International Accounting Standard (IAS) 34, "Interim Financial Reporting" and do not include all the information required in the annual financial statements. Accordingly, this condensed interim financial statements should be read in conjunction with the annual financial statements of the Company for the year ended December 31, 2018.

This condensed financial information does not include all the information and disclosures required in the complete set of financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2018.

#### 2.1 Basis of measurement

These condensed interim financial statements has been prepared under the historical cost convention except for certain financial instruments are carried at fair value, freehold land and buildings are stated at revalued amount, available for sale investments, which are carried at fair value.

#### 2.2 Functional and presentation currency

These financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency. All financial information presented in Pak Rupees has been rounded off to nearest Pak Rupee, unless otherwise stated.

### 3 Going concern assessment

The Securities and Exchange Commission of Pakistan ('SECP') has passed an order dated June 07, 2017 under section 11(1) (f) and section 12(1) and (4) read with section 63 (1) and section 156 of the Insurance Ordinance, 2000, directing the Company to cease entering into new contact of insurance from one month from date of direction. The Company had filed a writ petetion against the above order with the Honourable Lahore High Court, Lahore which is pending adjudication. The legal counsel is of the opinion that there is every liklihood that the decision of the writ petition will be in favour of the Company. In view of the legal councel opinion, the management is confident that the company shall remain going concern and the direction to cease entering into new contract shall be revoked by SECP.

## 4 Summary of significant accounting policies

The accounting policies and the methods of computation adopted in preparation of this condensed interim financial information are the same as those applied in preparation of financial statements for the year ended December 31, 2018.

# 4.1 Change in accounting policy

As disclosed in financial statements for the year ended December 31, 2017, the Company changed its accounting policy in relation to the available-for-sale investments to comply with the requirements of IAS 39 "Financial Instruments - Recognition and Measurement. The changes were made in the financial statements for the above year and these investments are now being carried at fair value and comparative information were restated in accordance with the requirement of IAS 8 "Accounting Policies, Changes in Accounting Estimates and Errors". Accordingly, the comparative figures in other comprehensive income and statement of changes in equity have also been restated.

4.2 The Company's financial and insurance risk management objectives and policies are consistent with those that were disclosed in the annual financial statements of the Company as at and for the year ended December 31, 2018.

# 5 Critical accounting estimates and judgments

The preparation of these condensed interim financial statements are in conformity with approved accounting standards which requires the management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates. In preparing these condensed interim financial statement, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to financial statements as at and for the year ended December 31, 2018.

		Un - audited	Audited
		Sep 30, 2019 Rup	Dec. 31, 2018
6	Property and equipment	i\u <sub>p</sub>	
	Book value at beginning of the period / year	103,475,280	115,289,416
	Additions during the period / year - note 6.1	11,607,910	1,115,000
	Disposal during the period / year	(5,082,534)	(4,230,468)
	Depreciation charge for the period / year	(5,725,608)	(8,698,668)
	Carrying amount at end of the period / year	104,275,048	103,475,280
	6.1 Additions during the period / year		
	Office equipment	673,500	65,000
	Vehicles	10,934,410	1,050,000
		11,607,910	1,115,000
7	In confirmant was nowly		
1	Investment property  Book value at beginning of the period / year	298.696,062	297,193,223
	Additions during the period / year	290,090,002	16,500,000
	Disposal during the period / year		-
	Depreciation charge for the period / year	(11,201,102)	(14,997,161)
	Carrying amount at end of the period / year	287,494,960	298,696,062
8	Investments - Equity securities		
	Available for sale - Investment in quoted equities (carrying value)	1,694,449	1,988,203
•	L (		
9	Investments - Debt securities		
	Held to maturity - Pakistan Investment Bonds (PIBs)	22,007,835	29,017,960
	,		
	These PIBs are deposited with State Bank of Pakistan as statutory deposit pursuant to the r Insurance Ordinance, 2000.	equirements of secti	ion 29(2)(a) of the
	institute Stuffante, 2000.		
10	Investments - Term deposits		
	Short-term deposits maturing within 12 months		5,000,000
11	Loans and other receivables	4 247 600	4 200 400
	Loan to employees and agents Advance for purchase of assets	4,247,600 13,593,500	4,290,400 13,593,500
	Security deposits	5,477,649	5,477,649
	Accrued interest	853,755	1,137,050
	Sundry receivables	19,801	22,201
		24,192,305	24,520,800
12	Insurance / reinsurance receivables		
	Unsecured - considered good		
	Due from insurance contract holders	126,078,940	150,341,503
	Due from other insurers / reinsurers	1,534,478	1,534,478
		127,613,418	151,875,981

		Sep 30, 2019	Dec. 31, 2018
		Rup	ees
13	Cash and bank balances Cash in hand Cash with banks	201,946	180,178
	- On current accounts	25,592,640	22,380,122
	- On saving accounts	4,677	4,180
		25,597,317	22,384,302
		25,799,263	22,564,480
14	Issued, subscribed and paid-up share capital		
	20,000,000 fully paid ordinary shares of Rs. 10 each	200,000,000	200,000,000
	26,401,450 fully paid bonus shares of Rs. 10 each	264,014,500	264,014,500
		464,014,500	464,014,500
15	Surplus on revaluation of fixed assets		
	Balance at beginning of the period / year	6,348,151	7,940,969
	Less: Realization of surplus on disposal (net of tax)		(1,472,325)
	Less: Incremental depreciation transferred to un-appropriated profit	(85,852)	(120,493)
	Balance at end of the period / year	6,262,299	6.348.151

Un - audited

Audited

 	•
This represents interest	

This represents interest free loan from Chief Executive Officer to meet the day to day working capital requirements of the Company. The above loan will be re-paid in December, 2019.

	,		
17	Other creditors and accurals		
	Accrued expenses	2,619,065	2,660,219
	Others	26,483,287	27,613,810
		29,102,352	30,274,029
18	Taxation - provision less payments		
	Balance at beginning of the period / year	27,460,347	30,059,279
	Add: Charge for the period / year		-
	Less: Prior period taxation charge	-	-
	Less: Paid / deducted during the period / year	(346,032)	(2,598,932)
	Balance at end of the period / year	27,114,315	27,460,347

#### **Contingencies and commitments** 19

There have been no significant changes in the contingencies and commitments as disclosed in the annual financial statements of the Company for the year ended December 31, 2018.

		For the Quarter ended		For the Nine Mont	hs Period ended
		Sep 30, 2019	Sep 30, 2018	Sep 30, 2019	Sep 30, 2018
		Rup	ees	Rup	ees
20	Net insurance premium				
	Gross premium written		-		-
	Add: Opening unearned premium reserve		-		30,352,537
	Less: Closing unearned premium reserve				
	Premium earned	•	-		30,352,537
	Less: Reinsurance premium ceded	4,393,944	5,975,785	13,581,432	18,499,355
	Add: Opening prepaid reinsurance premium ceded		-		10,743,919
	Less: Closing prepaid reinsurance premium ceded		-		-
	Reinsurance expense	4,393,944	5,975,785	13,581,432	29,243,274
		(4,393,944)	(5,975,785)	(13,581,432)	1,109,263

			ii toi oiiaoa		
		Sep 30, 2019	Sep 30, 2018	Sep 30, 2019	Sep 30, 2018
		Rupees		Rupees	
21	Net insurance claims Claims paid		-		10,334
	Add: Closing outstanding claims (including IBNR)	41,200,000	41,200,000	41,200,000	41,200,000
	Less: Opening outstanding claims (including IBNR)	41,200,000	41,200,000	41,200,000	47,967,350
	Claim expenses				(6,757,016)
	Less: Reinsurance and other recoveries received		-	-	-
	Add: Closing reinsurance recoveries receivable		-		-
	Less: Opening reinsurance recoveries receivable	-	-		-
	Reinsurance and other recoveries revenue				
			_		(6,757,016)
22	Net commission and other acquisition cost				
	Commission paid or payable	1,671,112	7,452,906	8,466,793	34,828,565
	Add: Opening deferred commission expense	· ·	-	•	5,885,353
	Less: Closing deferred commission expense		-		-
	Net commission expense	1,671,112	7,452,906	8,466,793	40,713,918
	Less: Commission received/recoverable from reinsurer		-		-
		1,671,112	7,452,906	8,466,793	40,713,918
23	Investment income				
	Held to maturity investments				
	- Return on deposits and bank placements	1,282,438	2,297,685	2.842.875	6,437,292
	·	1,282,438	2,297,685	2,842,875	6,437,292
24	Other income				
	Gain on disposal of investment properties	977,749	-	1,573,466	-
	Miscellaneous income	11,951,570		11,951,570	
		12,929,319		13,525,036	
25	Finance cost				
	Mark-up on short-term borrowings		830,999		3,998,118
	Bank charges and commission	20,703	27,343	98.418	213,265
		20,703	858,342	98,418	4,211,383
26	Earnings per chare				

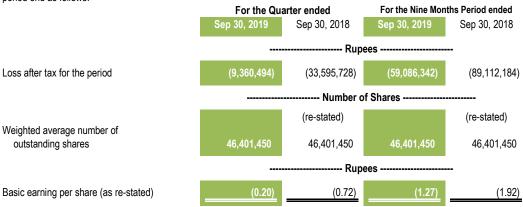
For the Quarter ended

For the Nine Months Period ended

# 26 Earnings per share

# 26.1 Basic earning per share

Basic earning per share are calculated by dividing the net profit for the period by weighted average number of shares as at the period end as follows:



# 26.2 Diluted earnings per share

No figure for diluted earnings per share has been presented as the company has not issued any instrument which would have an impact on earnings per share when exercised.

28,656,506 (13,581,432) -(7,557,626) (8,466,793) (949,345) 81,058,081 (18,499,355) (10,334) 5,975,785 (34,828,565) 33,695,612

# 27 Underwriting activities

Insurance premiums received
Reinsurance premiums paid
Claims paid
Reinsurance and other recoveries received
Commissions paid
Net cash from underwriting activities

#### 28 Transactions with related parties

The related parties comprise holding company, subsidiaries and associated undertakings, other related group companies, directors of the Company, key management personnel and post employment benefit plans.

Remuneration paid to executives, directors and chief executive officer Contribution paid to provident fund

#### 29 Segment Reporting

As the Company is under direction from SECP to not enter into new insurance contracts, therefore the Company had not written any premium during the period. In view of the same, segment wise analysis is not reported in these financial statements.

#### 30 Corresponding figures

Corresponding figures have been re-arranged or re-classified for better presentation and disclosure in order to comply with the requirements of S.R.O. 88(I)/2017 - 'Insurance Accounting Regulations, 2017', the condensed interim statement of financial position has been compared with the balances of annual audited financial statements of preceding financial year, whereas the condensed interim statement of comprehensive income, condensed interim statement of cash flows and condensed interim statement of changes in equity have been compared with the balances of comparable periods of immediately preceding financial period.

#### 31 Date of authorization of issue

This condensed interim financial information have been approved by the Board of Directors of the Company and authorized for issue on November 14, 2019.

-sd- -sd- -sd- -sd- -sd- Chief Executive Chief Financial Officer



